

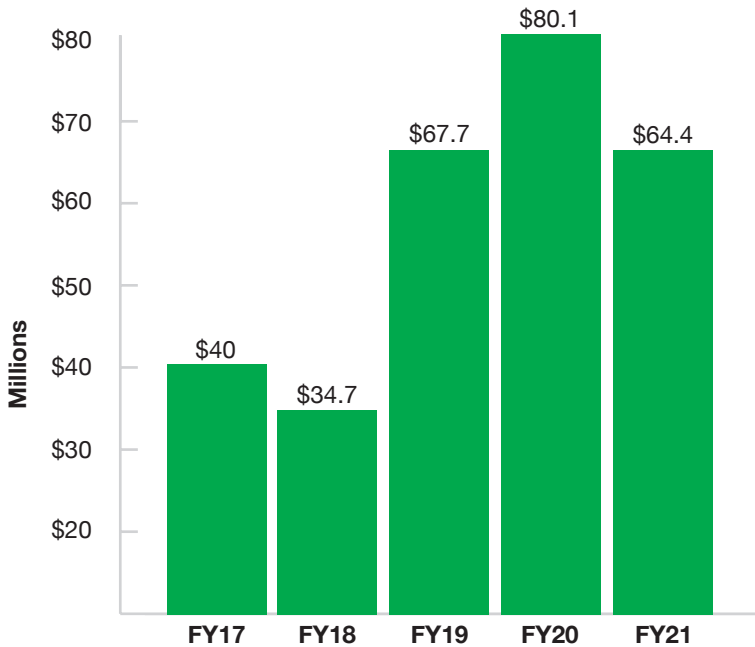
UND ANNUAL REPORT FY21 JULY 1, 2020 - JUNE 30, 2021

HIGHLIGHTS

Endowment reaches record in FY21

Through the support of alumni and friends, the endowment held by the UND Alumni Association & Foundation has reached a record \$366.1 million in fiscal year 2021, benefiting the University of North Dakota. The endowment is up nearly \$100 million from just five years ago. The milestone occurred during a year in which \$64.4 million was raised through nearly 10,000 gifts from donors who chose to do good in the lives of those seeking the dream of a UND degree.

FUNDRAISING TOTALS

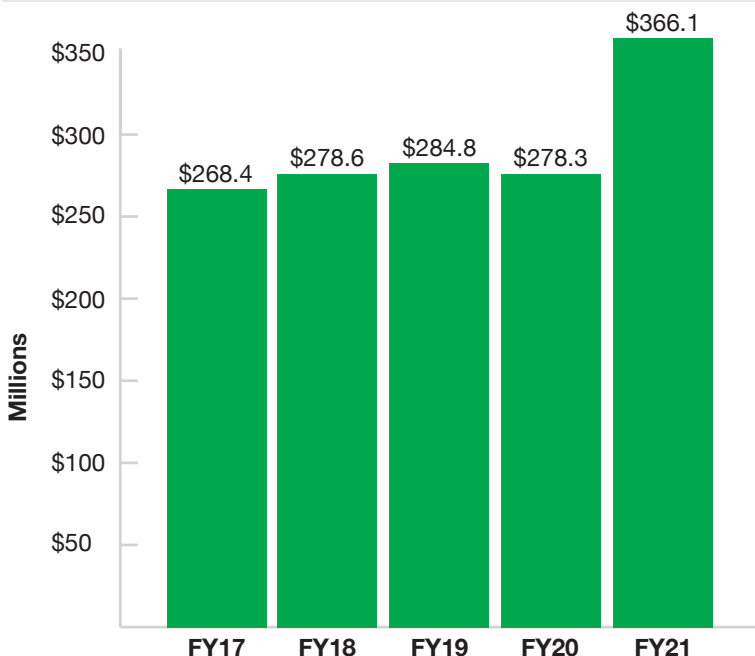


Fundraising includes new gifts, pledges, grants, and bequest commitments.

QUICK FACTS

- Fundraising totaled \$64.4 million
- \$13.6 million earmarked for scholarships
- \$22.6 million earmarked for programs and faculty
- 6,707 donors made commitments
- 9,886 gifts processed
- 709 first-time donors
- Donors from 49 states

UND ENDOWMENT PROGRESS

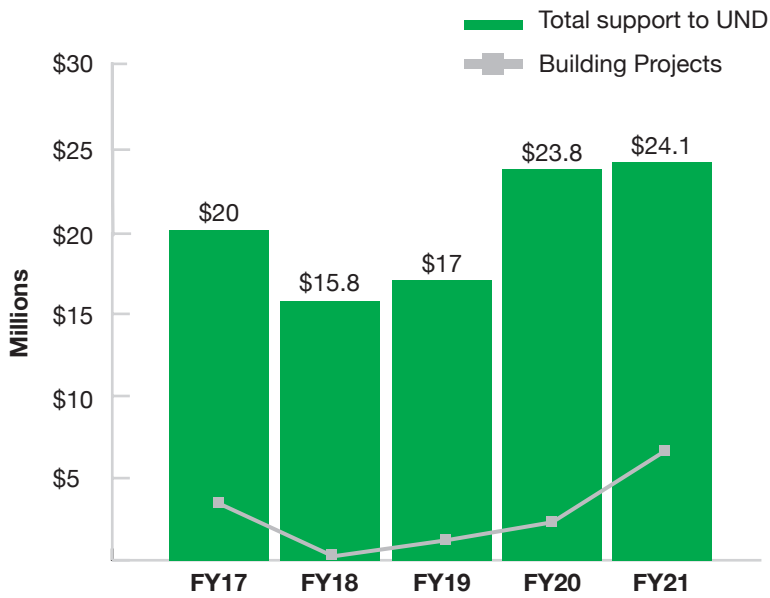


ENDOWMENT IMPACT

Annual payout of support (in millions)

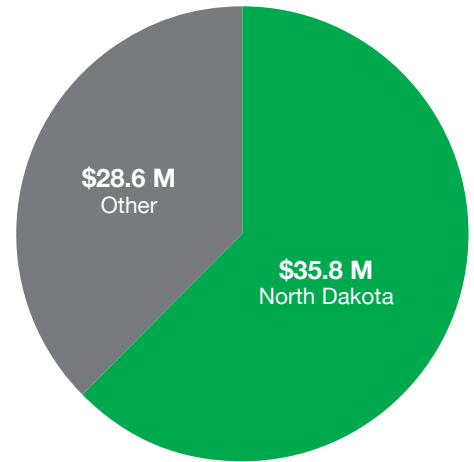
| | |
|--------------|--------|
| FY17 | \$7.6 |
| FY18 | \$8.4 |
| FY19 | \$8.5 |
| FY20 | \$9.0 |
| FY21 | \$9.3 |
| 5-Year Total | \$42.8 |

SUPPORT TO UND

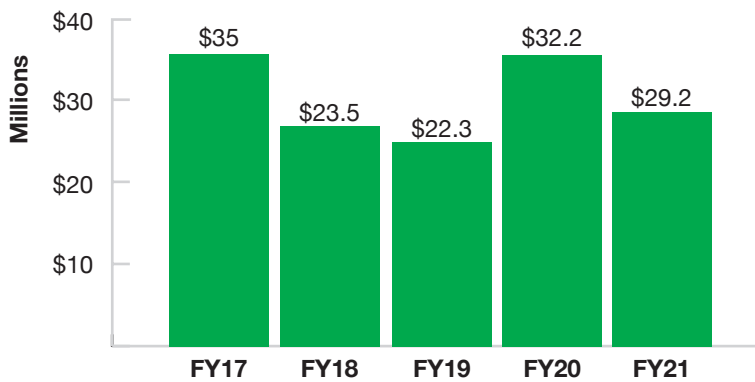


Funding on behalf of the University in the current year.

GEOGRAPHIC BREAKDOWN OF FUNDRAISING (\$64.4 MILLION)

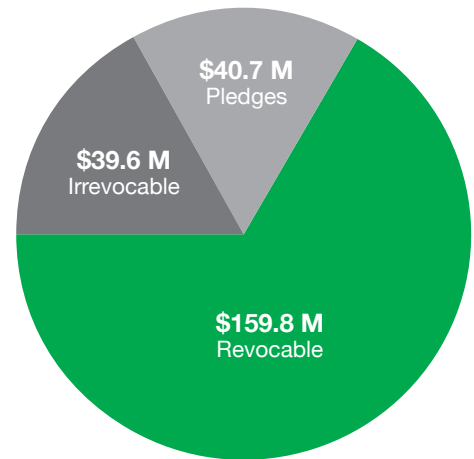


CASH FLOW



Cash flow includes outright gifts, grants, pledge payments, annuities, and realized bequests and estate distributions.

FUTURE AND PLANNED GIVING COMMITMENTS (\$240.1 MILLION)



CASH FLOW BY TYPE (IN MILLIONS)

| | | |
|---------------------|---------------|-----|
| Current use | \$15.0 | 51% |
| Endowed | \$13.8 | 47% |
| Annuity/life income | \$.3 | 1% |
| Donor advised funds | \$.1 | 1% |
| Total | \$29.2 | |

UND ALUMNI ASSOCIATION
FOUNDATION
LEADERS IN ACTION

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